

*workforce* CONNECTIONS  
**ADULT & DISLOCATED WORKER PROGRAM COMMITTEE**

Wednesday, March 13, 2013

9:30 AM

7251 W. Lake Mead Blvd., Suite 200

Las Vegas, NV 89128

Voice stream link: <http://www.nvworkforceconnections.org/mis/listen.php>

This meeting has been properly noticed and posted in the following locations:

City of North Las Vegas, 2200 Civic Center Dr., North Las Vegas, NV  
Clark County, County Clerk's Office 500 S. Grand Central Parkway, Las Vegas, NV  
Esmeralda County Courthouse, 233 Crook Street, Goldfield, NV  
Henderson City Hall, 240 Water Street, Henderson, NV  
City Hall, Boulder City, 401 California Ave., Boulder City, NV  
*workforce* CONNECTIONS, 7251 W. Lake Mead Blvd., Las Vegas, NV  
Nevada JobConnect, 3405 S. Maryland Pkwy., Las Vegas, NV  
Lincoln County 181 Main Street Courthouse, Pioche, NV  
Nye County School District, 484 S. West St., Pahrump, NV  
Pahrump Chamber of Commerce, 1302 S. Highway 160, Pahrump, NV

**This Agenda is also available at [www.nvworkforceconnections.org](http://www.nvworkforceconnections.org).**

**COMMENTARY BY THE GENERAL PUBLIC**

This Board complies with Nevada's Open Meeting Law, by taking Public Comment at the beginning of the meeting immediately after the Board approves the Agenda and before any other action is taken, and again before the adjournment of the meeting

As required by Nevada's Open Meeting Law, the (Board, Committee or Council) may only consider items posted on the agenda. Should you wish to speak on any agenda item or comment on any other matter during the Public Comment Session of the agenda; we respectfully request that you observe the following:

1. Please state your name and home address for the record
2. In fairness to others, groups or organizations are requested to designate one spokesperson
3. In the interest of time, please limit your comments to three (3) minutes. You are encouraged to give brief, non-repetitive statements to insure that all relevant information is presented.

It is the intent of the (Board, Committee or Council) to give all citizens an opportunity to be heard.

Welcome to our meeting.

Auxiliary aids and services are available upon request to individuals with disabilities by notifying Dianne Tracy, in writing at 7251 W. Lake Mead, #200, Las Vegas, NV 89128; or by calling (702) 638-8750; or by fax (702) 638-8774. The TTY/TDD access number is (800) 326-6868 / Nevada Relay 711. A sign language interpreter may be made available with twenty-four (24) hours advance notice.

An Equal Opportunity Employer/Program.

**NOTE: MATTERS IN THIS AGENDA MAY BE TAKEN OUT OF ORDER.**

Adult & Dislocated Worker Program Committee members: Valerie Murzl, Chair; Daniel Rose, Vice-Chair; Chelle Bize; Hannah Brown; Matt Cecil; Mark Edgel; Dr. David Lee; Charles Perry; Maggie Arias-Petrel; and Bill Regenhardt.

*All items listed on this Agenda are for action by the Adult and Dislocated Worker Program Committee unless otherwise noted. Action may consist of any of the following: approve, deny, condition, hold or table. Public Hearings may be declared open by the Chairperson, as required for any of the items on this Agenda designated for discussion or possible action or to provide direction and recommendations to workforce CONNECTIONS.*

**AGENDA**

1. Call to order, confirmation of posting and roll call.
2. **ACTION:** Approve the agenda with inclusions of any emergency items and deletion of any items.
3. **FIRST PUBLIC COMMENT SESSION:** Members of the public may now comment on any matter posted on this Agenda, which is before this Committee for consideration and action today. Please clearly state and spell your name and state your address for the record. Each public comment will be limited to three (3) minutes.
4. **INFORMATION:** Welcome new committee member, Matt Cecil.
5. **DISCUSSION AND POSSIBLE ACTION:** Approve the meeting minutes of January 9, 2013 .....1
6. **DISCUSSION AND POSSIBLE ACTION:** Approve the 2013 Adult and Dislocated Workers Committee Meeting Schedule.....9
7. **INFORMATION:** Elections for Chair and Vice Chair of the Adult and Dislocated Worker Committee.
8. **DISCUSSION AND POSSIBLE ACTION:** Approve staff’s recommendation to award Easter Seals Nevada with a contract in an amount not to exceed \$800,000 to serve adults and dislocated workers with disabilities. Terms of the contract would be from April 1, 2013 to June 30, 2014.....10
9. **DISCUSSION AND POSSIBLE ACTION:** Approve staff’s recommendation to grant the request for supplementary funding to the following Funded Partners to provide additional participants with training and employment services.....26
 

|                             |              |
|-----------------------------|--------------|
| GNJ Family Life Center..... | \$224,602.00 |
| Nevada Partners, Inc.....   | \$139,000.00 |
10. **INFORMATION:** Adult and Dislocated Worker Fiscal Report.....30
11. **SECOND PUBLIC COMMENT SESSION:** Members of the public may now comment on any matter or topic, which is relevant to or within the authority or jurisdiction of the Board. You may comment now even if you commented earlier, however, please do not simply repeat the same comment you previously made. Please clearly state and spell your name and state address for the record. Each comment will be limited to three (3) minutes.
12. Adjournment

**ADULT & DISLOCATED WORKER COMMITTEE MINUTES**

**January 9, 2013**

**9:30 AM**

*workforce* **CONNECTIONS**

Conference Room

7251 W. Lake Mead Blvd., Suite 200

Las Vegas, NV 89128

**Members Present**

Valerie Murzl - Chair

Chelle Bize'

Maggie Arias-Petrel (via telephone)

David Lee

Bill Regenhardt

Mark Edgel

Dan Rose

Charles Perry (via telephone)

Linda Yi

**Others Present**

Elsie Lavonne Lewis – Las Vegas Urban League

Thresea Kaufman – NHA

Vincent Miller – Goodwill

Norma Zamora – BCA

Maria Flores - BCA

Jake McClelland –FIT

Jennifer Casey – FIT

Stacy Smith – NYECC

Tim Wigchers - NYECC

Michael Simmons – GNJ

Donna Bensing – New Horizons

Keith Hosannah – DETR/WISS

Gwendolyn Wilson – Las Vegas Urban League

Jeff Drothler – Las Vegas Urban League

Earl McDowell – DETR/WISS

Nield Montgomery – The Learning Center

Donna Bensing – New Horizons CLC

Rene Cantu Jr. – Latin Chamber

**Members Absent**

Hannah Brown

**Staff Present**

Madelin Arazoza

Debra Collins

Heather DeSart

Cynthia Edwards

Kelly Ford

Ardell Galbreth

Janice Greer

Jim Kostecki

(It should be noted that not all attendees may be listed above)

**Agenda Item 1 - Call to Order, confirmation of posting, roll call**

Chair, Valerie Murzl, called the meeting to order at 9:46 a.m. Staff confirmed the meeting had been properly noted and posted in accordance with the Nevada Open Meeting Law.

**Agenda Item 2 –ACTION: Approval of agenda with inclusions of any emergency items and deletion of any items.**

*Motion to approve the agenda was made by Bill Regenhardt and seconded by David Lee. The motion carried.*

**Agenda Item 3 - First Public Comment Session: None.**

**Agenda Item 4 – DISCUSSION AND POSSIBLE ACTION: Approve the meeting minutes of November 14, 2012.**

*Motion to approve the meeting minutes of November 14, 2012, was made by Chelle Bize and seconded by Bill Regenhardt. The motion carried.*

**Agenda Item 5 - DISCUSSION AND POSSIBLE ACTION: Review and approve staff's recommendation to fund Las Vegas – Clark County Urban League's proposal in the amount of \$150,000 to continue to operate its community resource center in support of local area job seekers. The computer**

center or resource laboratory will serve as an Affiliate One-Stop Career Center linked to Workforce Connections' Comprehensive One-Stop Career Center with an expected opening in the spring of 2013.

Executive Director, Ardell Galbreth elaborated on the agenda item stating that *workforce CONNECTIONS* seeks to have a broader footprint in the community and in order to that we must connect with community based agencies. Las Vegas Clark County Urban League has a good foothold in the community and, is perfectly positioned to function as a satellite office as we stand up the comprehensive One-Stop Career Center in the spring.

Elsie Lavonne Lewis, Interim President and CEO, provided more information to the committee regarding, the 4.7 million dollar grant the Urban League received previously which was used to establish various computer centers throughout the city. Ms. Lewis noted that the funding ended and, as Urban League was unable to secure additional monies to allow them to remain open they have begun closing the centers. Ms. Lewis on behalf of Las Vegas Clark County Urban League is requesting \$150,000 to enable the one of the centers to remain open staffed by 1 ½ staffers. Ms. Lewis further stated that this computer center that they are trying to keep open serves on average, 60 people a day, and discussed the types of computer training and certification in various applications available at the center.

A discussion commenced and Ms. Lewis answered questions posed by the committee. Following the discussion a *motion to approve staff's recommendation to fund Las Vegas – Clark County Urban League's proposal in the amount of \$150,000 to continue to operate its community resource center in support of local area job seekers was made by Mark Edgel and seconded by David Lee, the motion was amended to include: workforce CONNECTIONS' branding must be prominently displayed at the facility, the amended motion was seconded by Charles Perry. The motion carried*

**Agenda Item 6 – DISCUSSION AND POSSIBLE APPROVAL ACTION:**

- a. Review and discuss consultant and staff's recommendation to formulate a new mission statement for the Southern Nevada Workforce Investment Area (Workforce Connections),

Deputy Director, Heather DeSart, remarked to the committee that at the November Board meeting, consultant John Chamberlin, took members through a strategic planning exercise to establish goals and action steps in alignment with the 2-year plan. Each goal that was a product of that exercise was assigned to a committee for further action. At that time, the Board formulated a mission statement which was sent to all of the committees to discuss and finalize. After a discussion about the mission statement submitted by the Board, the ADW committee instituted changes and voted on the final statement.

*A motion to approve the mission statement: "To establish dynamic partnerships with employers and the community to connect employment opportunities, education and job training" was made by Mark Edgel and seconded by Bill Regenhardt. The motion carried.*

- b. Review and discuss committee goal(s), objectives, and strategies/action plans to achieve established goals and mission.

Heather DeSart reviewed the goal that has been assigned to the Adult and Dislocated Worker Committee, One-stop Center Establishment. The committee reviewed the matrix that had been included in the packet which detailed objectives and action steps and how these will be measured. Ms. DeSart stated that some of the objectives had already been in progress and/or already completed and gave a detailed update on the establishments of the partnerships of the One-Stop Center and the One-Stop System. Committee member, Chelle Bize, stated she would send preliminary information to

the managing editor of the Review Journal informing them that a formal press release regarding the One-Stop will follow approximately mid-May.

*A motion to accept the committee goals, action plan and strategies as presented was made by Chelle Bize and seconded by Bill Regenhardt. The motion carried.*

**Agenda Item 7 - INFORMATION: Sector Council Snapshot – Summary of Sector Council Meetings**

Heather DeSart reviewed the Sector Council Snapshot, a report that was generated at the request of one of the Local Elected Officials to keep the Board apprised of the activities of the various sector councils. A *workforce CONNECTIONS* staff member sits on each of the eight sector councils which help to facilitate a flow of information from each.

Ms. DeSart stated that the sector councils were in various stages of development so we would bring the sector council snapshot reports forward quarterly. ADW Committee member, Dr. David Lee, is a member of the manufacturing sector council; he gave his impressions of that particular council and noted that they need more members.

**Agenda Item 8 - INFORMATION: Adult and Dislocated Worker Fiscal Report**

Jim Kostecki reviewed the fiscal report with the committee and stated represented invoices that were received up through November 2012 from almost all of the funded partners. Mr. Kostecki reminded the committee that all of the funded partners on the list had had their contracts extended with additional funding last year. The initial PY 11 allotments and the PY 12 allotments have been broken into two lines. As the partners spend their funds they will first be applied to the PY 11 allotments; and then they will begin or have begun spending the PY 12 allotments. CCSD received a no-cost extension through 12/31/12 and fiscal is waiting for the final invoice. Mr. Kostecki anticipates there will be some funds left to recapture and use for other programs.

**Agenda Item 9 - SECOND PUBLIC COMMENT SESSION**

Rene Cantu Executive Director, Latin Chamber of Commerce Community Foundation, addressed the committee and reviewed a report that detailed clients served clients in training and placed into employment. (Report attached.)

Jake McClelland, FIT, addressed the committee and stated that FIT had been approached by various members of the community to talk about the Re-entry program and in response to those requests FIT had created a report (Report attached) that gives more information about the program and how it's functioning. Mr. McClelland stated that they were contracted to serve 150 participants and that so far they have served in the 90's with another training scheduled soon. FIT will be holding a job fair on February 1<sup>st</sup> for which they have 11 employers committed.

**Agenda Item 10- Adjournment. *The meeting adjourned at 11:00 am***



**Re-Entry Program Demographic, Referral Source and Zip Code Breakdown**

**Referral Sources:**

|                                     |           |                                     |           |
|-------------------------------------|-----------|-------------------------------------|-----------|
| <b>211</b>                          | <b>1</b>  | <b>Legal Aid of Southern Nevada</b> | <b>4</b>  |
| <b>AA</b>                           | <b>1</b>  | <b>Nevada JobConnect</b>            | <b>17</b> |
| <b>Casa Grande</b>                  | <b>15</b> | <b>Nevada Partners</b>              | <b>6</b>  |
| <b>Cashman Field (PCC)</b>          | <b>1</b>  | <b>Newspaper</b>                    | <b>1</b>  |
| <b>Catholic Charities</b>           | <b>3</b>  | <b>NV CURE</b>                      | <b>1</b>  |
| <b>Ctr. for Behavioral Health</b>   | <b>2</b>  | <b>Parole &amp; Probation</b>       | <b>50</b> |
| <b>City Life Magazine</b>           | <b>1</b>  | <b>Pearson Center</b>               | <b>1</b>  |
| <b>Clark County Social Services</b> | <b>22</b> | <b>Prison</b>                       | <b>1</b>  |
| <b>Cornerstone Treatment</b>        | <b>1</b>  | <b>Radio 88.1</b>                   | <b>6</b>  |
| <b>Corridor of Hope</b>             | <b>1</b>  | <b>SOP Program</b>                  | <b>1</b>  |
| <b>Craigslist</b>                   | <b>3</b>  | <b>SNAP Program</b>                 | <b>1</b>  |
| <b>Former FIT Participants</b>      | <b>6</b>  | <b>SNRHA</b>                        | <b>1</b>  |
| <b>Fatherhood Forum</b>             | <b>1</b>  | <b>Training Facility</b>            | <b>6</b>  |
| <b>FIT Website</b>                  | <b>2</b>  | <b>TV</b>                           | <b>1</b>  |
| <b>GEO Care</b>                     | <b>8</b>  | <b>The Shade Tree</b>               | <b>1</b>  |
| <b>GNJ</b>                          | <b>1</b>  | <b>Urban League</b>                 | <b>5</b>  |
| <b>Hope for Prisoners</b>           | <b>11</b> | <b>Voc Rehab</b>                    | <b>1</b>  |
| <b>Hopelink</b>                     | <b>3</b>  | <b>Walk In</b>                      | <b>7</b>  |
| <b>House Arrest</b>                 | <b>2</b>  | <b>WestCare</b>                     | <b>15</b> |
| <b>Jewish Food Pantry</b>           | <b>1</b>  | <b>WRRP</b>                         | <b>1</b>  |
| <b>Latin Chamber of Commerce</b>    | <b>1</b>  | <b>Word of Mouth</b>                | <b>68</b> |
| <b>Law Library</b>                  | <b>1</b>  | <b>Workforce Connections</b>        | <b>1</b>  |

**Demographics:**

| <b>RACE/ETHNICITY</b>  |     |        |
|------------------------|-----|--------|
| Black/African-American | 157 | 50.81% |
| White/Caucasian        | 93  | 30.10% |
| Hispanic/Latino        | 39  | 12.62% |
| Asian/Pacific Islander | 9   | 2.91%  |
| Multi-Racial           | 7   | 2.27%  |
| Native American        | 4   | 1.29%  |

| <b>GENDER</b> |     |        |
|---------------|-----|--------|
| Male          | 230 | 74.43% |
| Female        | 79  | 25.57% |

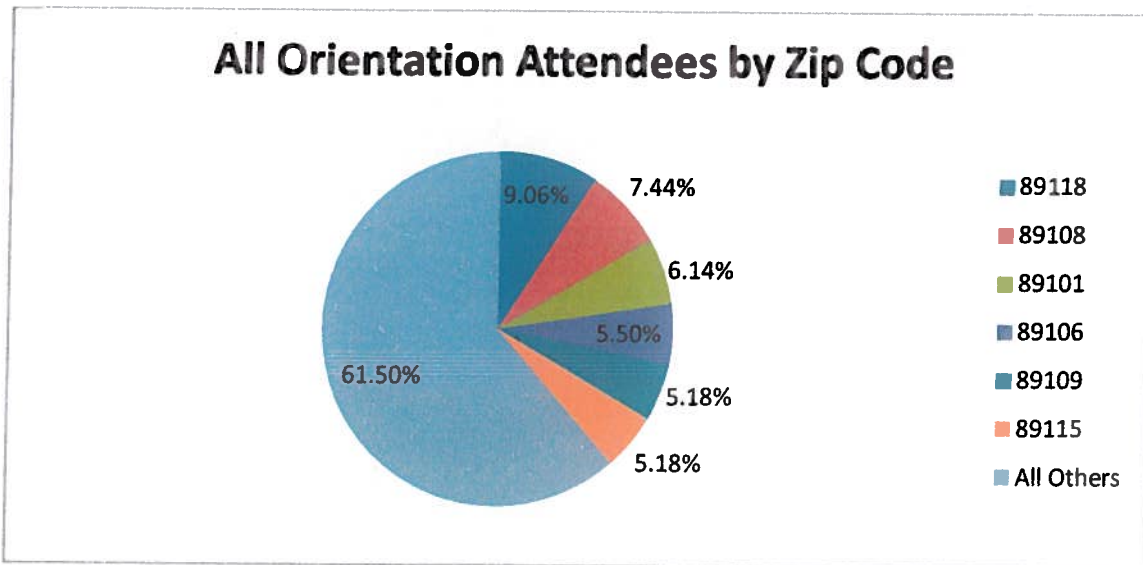
| <b>OFFENSE TYPE*</b> |     |        |
|----------------------|-----|--------|
| Violent              | 124 | 40.13% |
| Trust Crime          | 176 | 56.96% |
| Sex Offense          | 34  | 11.00% |
| Drug-Related         | 129 | 41.75% |

\*Some participants may fall under more than one offense type

**Participation by Zip Code:**

Key: Total Attended Orientation / Total Participants Enrolled Under WIA Program (Total Employed)

|       |            |                    |             |             |           |
|-------|------------|--------------------|-------------|-------------|-----------|
| 89011 | 4 / 2      | 89108              | 23 / 8 (6)  | 89131       | 2 / 1     |
| 89012 | 1 / 1      | 89109 <sup>1</sup> | 16 / 5 (3)  | 89134       | 1 / 0     |
| 89015 | 7 / 1 (2)  | 89110              | 12 / 5 (2)  | 89139       | 4 / 2 (1) |
| 89030 | 14 / 4 (4) | 89113              | 2 / 1 (1)   | 89140       | 1 / 1 (1) |
| 89031 | 7 / 2 (1)  | 89114              | 1 / 0       | 89141       | 2 / 1 (1) |
| 89032 | 12 / 4 (1) | 89115              | 16 / 6 (1)  | 89142       | 3 / 3     |
| 89052 | 2 / 0      | 89117              | 5 / 0       | 89145       | 6 / 0     |
| 89074 | 2 / 0      | 89118 <sup>2</sup> | 28 / 14 (5) | 89146       | 3 / 1 (1) |
| 89081 | 7 / 1 (1)  | 89119              | 8 / 4 (1)   | 89147       | 4 / 1     |
| 89084 | 3 / 2      | 89120              | 3 / 2       | 89148       | 4 / 2     |
| 89086 | 1 / 0      | 89121              | 9 / 5 (1)   | 89149       | 3 / 1 (1) |
| 89101 | 19 / 6 (2) | 89122              | 6 / 3 (1)   | 89156       | 3 / 2 (1) |
| 89102 | 6 / 3 (2)  | 89123              | 5 / 1       | 89165       | 1 / 0     |
| 89103 | 5 / 0      | 89124              | 2 / 0       | 89178       | 1 / 0     |
| 89104 | 4 / 2 (1)  | 89125              | 1 / 0       | 89210       | 1 / 0     |
| 89106 | 17 / 5 (1) | 89128              | 7 / 3 (2)   | 89302       | 1 / 0     |
| 89107 | 5 / 1 (1)  | 89129              | 4 / 0       | Undisclosed | 5 / 4 (2) |



<sup>1</sup>GEO Care

<sup>2</sup>Casa Grande



**Workforce Development Update  
December 2012**

**ADULT EMPLOYMENT SERVICES**

**Unemployed Clients Assisted (Adult & Dislocated Worker)\***

**SERVICE REPORT**

**2011-12 (year end results)\*\***

**Target Enrollment Year End:** 260 clients (**target exceeded**)  
**Total Assisted (enrollment):** 272 clients  
**Total Employed:** 199 newly employed workers (**73% employment success**)

**2012-13 (as of 1-9-13)\*\*\***

**Target Enrollment Year End:** 300 clients (**on track to exceed goals**)  
**Total Assisted:** 188 clients  
**Total Employed:** 93 newly employed workers (50% employment—still employing daily)

**TRAINING REPORT**

**On the Job Training (OJT) Placements by Economic Sector\*\*\*\***

**Healthcare:** 43 (43%)  
**Clean Energy:** 11 (11%)  
**Business IT Ecosystems** 9 (9%)  
**Logistics/Operations:** 23 (23%)  
**Other Sectors:** 14 (14%)

**TOTAL OJT PLACEMENTS:100**

**Occupational Training (NV Job Connect is Co-Funding Classroom Training with LCC-CF)**

**Dental Assistant (Healthcare):** 6  
**Dialysis Tech (Healthcare):** 1  
**HVAC (Clean Energy):** 1

**TOTAL OCCUP. TRAINING: 8**

\*An adult workers is 18 or older requiring assistance to enter workforce with living wage. A dislocated worker is a skilled worker who lost employment due to layoff or plant closure and seeks reemployment.

\*\*fiscal year runs from July 1 to June 30 of each year

\*\*\*December 31 marks the mid-point of the fiscal year and end of Q2.

\*\*\*\*On the Job Training is the preferred strategy of the LCC-CF because it results in higher employment rates.



*workforce* **CONNECTIONS**  
PEOPLE. PARTNERSHIPS. POSSIBILITIES.

## Adult & Dislocated Worker Meeting Schedule 2013

2<sup>ND</sup> Wednesday at 9:30 a.m. in *workforce* **CONNECTIONS**  
Suite 200 Conference Room

January 9, 2013

February 13, 2013

March 13, 2013

April 10, 2013

May 8, 2013

June 12, 2013

July 10, 2013

August 8, 2012

September 11, 2013

October 9, 2013

November 13, 2013

December 11, 2013



# *workforce* CONNECTIONS

PEOPLE. PARTNERSHIPS. POSSIBILITIES.

For over 30 years, Easter Seals of Southern Nevada (ESSN) has been a leader in the community in advocating and providing programs for adults with challenges that include physical, intellectual and emotional disabilities. ESSN's mission is *to create solutions that help people with disabilities become self-sufficient through education, community partnerships and direct services.*

ESSN has had a successful history providing employment and training services as a funded partner through Workforce Connections. In May of 2009 ESSN successfully submitted a proposal to serve adults and dislocated workers in the Green Economy Sector. Subsequently, in April 2011, they submitted a proposal that outlined their history and success with serving adults with disabilities in the Green Economy Sector. In total they were awarded \$951,640 with a contract that spanned from July 2009 until October of 2011.

Based on this procurement action and the proposed program design to serve adults and dislocated workers with disabilities, Workforce Connections is recommending funding to Easter Seals Nevada for a contract in an amount not to exceed \$800,000.

**Easter Seals Nevada  
Adult and Dislocated Worker Employment Training Services  
Green Economy Sector  
PROPOSAL NARRATIVE 3/2013**

**I. DEMONSTRATED PERFORMANCE**

- Background/History/Qualifications/At-Risk Populations

Easter Seals has been helping individuals with disabilities, and their families, live better lives for over 90 years. Today, Easter Seals assists more than one million children and adults with disabilities and their families, annually, through a nationwide network of more than 450 service sites. Each center provides top-quality, family-focused and innovative services tailored to meet the specific needs of the particular community it serves. Nationally, Easter Seals has developed best practices models for providing services to a wide range of populations. As a long-term provider of workforce development services, Easter Seals annually assists 35,000 of some of the most difficult-to-employ individuals overcome barriers to employment.

**Easter Seals Nevada (ESN)** has the benefit of being an affiliate in the Easter Seals National Network meaning that, while ESN is autonomous in programming and operations, we have access to resources through a network of over 80 affiliates nationwide that provide services to persons with all types of challenges. We have been advocating and providing programs for infants, children, youth and adults, including seniors and veterans, with challenges and significant barriers to employment, including physical, intellectual and emotional disabilities for over 30 years. During FY12, we proudly served more than 7,000 unduplicated children and adults through our continuum of programs statewide, which include: Child Development Center; Early Intervention Services; Assistive Technology Program; Employment and Rehabilitation Services; Supported Living Program; Adult Day Services; Family Respite; and Information and Referral.

In addition, ESN has a strong history of providing employment-related skills including resumé writing, college preparation, interview skills, assisting with obtaining work cards, obtaining proper work attire, job coaching, and job development. Among our many programs, we offer full service employment opportunities for people who need additional supports to be successful in the workplace. Services range from pre-employment assessment and job training to competitive job placement.

In 1980, Easter Seals Nevada began a supported employment program designed for clients to work on a variety of contract projects in a warehouse setting, allowing them to earn wages. Clients of the State Regional Center came to the warehouse to learn vocational skills and the program grew into the community with worksites established throughout Las Vegas. These worksites provide for community-based assessments, through the Bureau of Vocational Rehabilitation (BVR), to determine a client's job readiness. The independence and employment skills gained by those individuals in the supported employment program soon led to a job development, coaching and follow-along program. All of these services still exist today, on a much larger scale, and clients come to ESN from a variety of sources, such as BVR, the Desert Regional Center (DRC), the Nevada Department of Employment, Training, and Rehabilitation (DETR), the Bureau of Services to the Blind (BSB) and Mental Health.

We have operated a successful Workforce Investment Act (WIA) contract to train and place adult and dislocated workers and a BVR contract for persons with disabilities and we have had contracts to provide weatherization training. All of our workforce programs have provided training, support and employment opportunities to persons who confront barriers to employment.

- Financial Management

ESN's financial infrastructure is sound and well-equipped to manage this grant. We currently manage a more than \$6 M budget, including foundation, County, State and Federal grants to the highest satisfaction of all funding sources. Our many programs are supported by a complex variety of funders and we carefully segregate these funding streams so that we as well as they can easily verify the appropriate expenditure of their monies. The Chief Financial Officer ensures that financial reports are completed and delivered in a timely manner. ESN's financial procedures include review of all documents by the Chief Executive Officer, Chief Financial Officer, Senior Vice President of Programs and Board Treasurer, for purposes of compliance.

The Senior Vice President of Programs oversees the collection and reporting of data on all grants to ensure that ESN is accountable to all of its funders and stakeholders. All performance requirements of every grant are meticulously measured, predicted outcomes are evaluated for success and reports are always completed and delivered on time.

- Meeting the Workforce Needs of Local Businesses

Due to our long history in helping persons with all types of challenges and disabilities enter and succeed in the workforce, we have forged many strong partnerships in the business community. ESN has established relationships with local businesses that have employed dislocated workers and workers with disabilities through our existing workforce programs, including our previous contracts with Workforce Connections, the Department of Employment, Training and Rehabilitation and BVR. We have clients placed at Three Square, The Learning Center, Big Brothers Big Sisters, ECDC African Community Center, Stations Casinos, MGM, Excalibur, International Game Technology, Shuffle Master, Oceanspray, Starbucks, Barnes and Noble, Clear Wire, 7-Eleven, Albertsons, Medco, CarMax, McDonalds, Foliot Furniture and

more. Our excellent reputation, relationships and outcomes allow us to continually expand the list of businesses at which we can provide employment opportunities for our clients. That said, our Job Developers will continually work to establish new worksites in the community and ensure the satisfaction of existing employers. Our active case management allows us to immediately respond to problems that arise and help find effective solutions for both employer and worker. Easter Seals Nevada also employs a diverse Development Team with numerous contacts in the business community who will assist the Employment Team with developing relationships that can lead to job opportunities.

Easter Seals Nevada reaches out to the business community and potential employees by sponsoring and participating in locally hosted job fairs and networking at luncheon events, local chambers of commerce, with representatives of city and state government, Nevada Job Connects, the Bureau of Vocational Rehabilitation, Southern Nevada Adult Mental Health Services, and multiple large and small businesses that are currently in need of employees. This quote from Foliot Furniture Pacific speaks to the inroads we have made in the business community, *“Working with Easter Seals Nevada has been a rewarding experience. Our partnership with them and the WIA program has facilitated quality staffing and thorough screening of candidates, allowing Foliot Furniture Pacific to build its team and put Nevada residents to work.”*

In addition, ESN has the advantage of our training center where workers can actually be hired and products can be manufactured. In our training center, workers can receive training in the skills necessary to become valuable assets to emerging markets and growth industries. ESN also has employment opportunities in other programs such as child care, early intervention, supported living and adult day services.

- Staff Structure

ESN's management team is superbly qualified to manage this Green Economy Sector Adult and Dislocated Worker Employment Training Program.

Joleen Arnold, Director of Employment Solutions, will be responsible for the day-to-day operations of this program. Ms. Arnold has been managing programs and providing services to persons with all types of disabilities for more than 15 years. She successfully directed our previous Employment Program through Workforce connections. In addition, she has attended several meetings, training opportunities, committee meetings, and budget meetings with Workforce Connections as well as Easter Seals National and community trainings related to workforce development and a variety of related topics.

In addition to management personnel, the staff structure of this program will include two Job Developers and two Case Managers – all of whom will be skilled in employment programs and working with persons with challenges and who confront barriers to employment. The Case Managers will require a Bachelors degree in Social Work or a related field and/or a minimum of three years experience in a related field. The Job Developers position will require one year of experience in a related field.

- Collaborating and Leveraging

Through our solid reputation and our array of programs and services, we have built strong relationships in the community with government agencies, non-profit organizations, and businesses. The network we have created enhances our sustainability, as we are better able to find the resources we need to provide services to our clients.

Easter Seals enjoys solid partnerships in the community with numerous entities including BVR; Workforce Connections, Desert Regional Center; Bureau of Services to the Blind; Mental



Health; Department of Employment, Training and Rehabilitation; Division of Aging and Disability Services; Department of Family Services; Nevada Child Support Services; the Nevada System of Higher Education; the local Housing Authorities; Nevada State Welfare; other non-profit organizations, local legal entities, and faith-based organizations. These relationships allow us to collaborate to the benefit of our clients, ensuring that they receive the services available in the community.

- Past Performance

Easter Seals Nevada has been a WIA Adult and Dislocated Worker provider and a BVR Integrated Work Environment provider. ESN is proud to report that we have been high performer on both programs, serving more than 500 people through both programs. Easter Seals Nevada has been able to place people of all abilities into employment because we can focus on the strengths of an individual rather than the challenges. That being said, our expertise is in working with people with special needs. Our organization works with people of all ages and disabilities and their family members. Veterans, elderly, single parents, low income – these are just a sampling of those in need who may have a disability and require our assistance to obtain employment and we can help.

## **II. DELIVERY OF SERVICES**

- Statement of Need

Although the entire nation is feeling the effects of the economic downturn, Nevada has suffered disproportionately. For the past two decades Clark County led the nation in population and economic growth thus when the recession hit, its effects were amplified in Las Vegas and surrounding communities.

Special populations confront much greater rates of unemployment than the general population. Two out of three people with disabilities want to work, but have not been able to secure jobs because of accessibility and attitudinal barriers. U.S. soldiers deployed in Iraq and Afghanistan who have returned to civilian life face an unemployment rate three (3) times the national average. Significantly, it has been determined that over half of the Temporary Assistance to Needy Families (TANF) caseload today can be assumed to have learning disabilities, mental retardation, psychiatric or addictive disorders, emotional/behavioral disabilities, or a combination of any of those listed.

We strongly advocate for system wide supports that address these core issues for clients and wrap them with the supports and services they need to be successful. The link between poverty, unemployment, unsuccessful job placements, and hidden disabilities is clear and compelling. ESN is uniquely positioned to respond to the needs of the vast number of dislocated workers that have such hidden disabilities as listed above, which are at the root of poverty, unemployment, and homelessness.

Easter Seals' workforce development services provide an individualized approach to assisting dislocated workers to make informed choices and attain their employment aspirations. Our approach includes an array of services and supports, designed to identify goals, objectives, and planning needs that ultimately lead to employment.

- **Service Delivery**

We will serve adult and dislocated workers through a proven workforce project, which will include the following services and components:

- The ESN Case Manager will be assigned to every worker at intake to assist with all aspects of the worker's needs, including maintaining regular communication with the

worker; ensuring accurate and timely documentation; working closely with the Job Developer to ensure successful placement and follow-along of employment; and any additional needs of the worker. The Case Manager provides a single point-of-contact that makes a smooth road for the worker to travel through the variety of services and enhances the worker's comfort in the knowledge that this one person can assist them with all of their needs.

- Through our training center and warehouse, where workers can earn wages and learn vocational skills.
- The ESN Case Manager will provide community-based assessments to determine clients' job readiness and coordinate with the ESN Worksite Job Developer to provide job development, job coaching, and follow-along services.
- We will provide supportive services which may include work clothing/uniforms, industry-related footwear, equipment, work cards, documentation needed for work; transportation costs, i.e., bus passes, etc. Supportive services provide the otherwise cost-prohibitive necessities that will allow the job-seeker to be successful.
- We will provide occupational training to assist workers toward earning new credentials and certificates, making them stronger candidates for available jobs in the green energy sector.

- Management Structure

Easter Seals Nevada is a private 501(c)(3) not-for-profit organization, governed by a Board of Directors, which provides strategic oversight of the organization.

Brian Patchett, Chief Executive Officer, has spent much of his life involved with the Vocational Rehabilitation system; first as a client due to vision impairment as well as for his entire professional career. He is an expert in assistive technology and legislation regarding persons with disabilities. Mr. Patchett possesses a Masters Degree in Rehabilitation Counseling as well as Public Administration and has worked with Vocational Rehabilitation programs in several states; and he is a Certified Rehabilitation Counselor. Mr. Patchett has been with Easter Seals since 1996 and has served as CEO of ESN for the past six years and will have administrative oversight of the Green Economy Sector Adult and Dislocated Worker Employment Training Program.

Tina Jeeves, Senior Vice President of Programs, has more than 25 years experience working with a wide variety of populations requiring additional assistance. Ms. Jeeves is responsible for all aspects of program implementation and management at ESN and has been in her current position since 2004. She will be responsible for operational oversight of the Green Economy Sector Adult and Dislocated Worker Employment Training Program.

Joleen Arnold, Director of Employment Solutions, will be the Project Manager of the Green Economy Sector Adult and Dislocated worker Employment Training Program. Ms. Arnold has been managing programs and providing services to persons with all types of disabilities for more 15 years.

ESN's financial and programmatic procedures include review by the Chief Executive Officer, Chief Financial Officer, Senior Vice President of Programs and Board Treasurer, for purposes of compliance. Easter Seals Nevada has a strong organizational structure that supports several programs, serving almost 8,000 people last year. ESN uses a system of feedback loops, which include consumer satisfactions surveys, employee reviews, evaluation tools and direct

supervision to ensure quality control of all programs. Ms. Jeeves, Senior Vice President of Programs, has successfully and effectively provided oversight and quality control to all of Easter Seals numerous programs to the satisfaction of funders and consumers. Ms. Jeeves will provide oversight to this Green Economy Sector Adult and Dislocated worker Employment Training Program. and, with Ms. Arnold, Director of Employment Solutions monitor and ensure the progress and achievement of all performance goals.

Easter Seals Nevada has the demonstrated ability to respond to growing needs, collaborate with partners and devise innovative solutions to program challenges as we work to improve outcomes for difficult-to-serve populations. With ESN's expertise in providing job placement and employment training services to the most difficult populations, we are clearly qualified to provide these same services to any population considered difficult to employ – including adult and dislocated workers.

- Examples of current relationships that include MOUs

Currently we have MOUs with Sunrise Children's Foundation to use our Child Care facility for Early Head Start Programming and with UNLV and CSN so students can perform internships in Human Services within our organization.

- Green Energy Sector

Easter Seals Southern Nevada has worked with several community business partners to develop training and employment opportunities in the green energy field, and we will target this comprehensive list as well as continually develop new partners for this project. Our numerous business partners include: Foliot Furniture, Filter Technology America, EcoFry, Shred-It Las Vegas, Service First Energy Solutions, Home Energy Professionals, Distinct Energy Performance, 702 Graphics.com, Innovative System and Services, Mechanical Products Nevada,

JetStream Construction Las Vegas, SolarEnvi, Home Energy Connection, Cybr Construction, Rutter Construction, Efficient Air Conditioning, Energy Inspectors, Consol, Nevada Energy Audit, Sierra Air Conditioning, Beneficial Resources, Love Engineering, Silver State, Energy Masters, Global Warming and Cooling, Sierra Green Builders, Southwest Air Conditioning, Green Energy Services of Nevada, Six Star Cleaning and Services, Farr Cooler, Tom Scott Construction, SonrisaSol, Premier Building Systems, Energy Conservation Group, Boyd Bulloch, Custom Energy Systems and Sterling S. Development.

Because of our interest in helping adult and dislocated workers reenter the workforce into emerging markets, ESN's Director of Employment Solutions has participated in Workforce Connections training opportunities for the State Energy Sector Partnership (SESP), UNLV's Nevada 2.0 – New Economies for a Sustainable Future conference, DETR Weatherization and BPI training through ESSN, and Easter Seals National Affiliate teleconference on weatherization.

Easter Seals Nevada supports the efforts of the Nevada Building Performance Professionals to generate renewable energy through legislative intent and advocate for more effective regulation that will encourage a comprehensive energy evaluation on homes at point-of-sale and drive the process of transforming southern Nevada's existing housing stock from high energy consumption to smarter, greener, more sustainable buildings that reduce utility bills, promote economic growth, and promote a healthier environment due to reduced carbon emissions.

Companies depend on reliable, resilient human capital and ESN can provide workers with the training and skills to meet these demands. Hiring dislocated workers is not simply goodwill; it is good business and will benefit Nevada's employers and the economy. Retraining

dislocated workers to fill positions in emerging markets, including the green industry, will be a benefit to companies as they seek workers who are able to meet their specifications.

Easter Seals already has the advantage of strong partnerships including BVR, Desert Regional Center, the Bureau of Services to the Blind, and Mental Health, Nevada State Welfare, the Division of Aging and Disability Services, the Department of Employment, Training and Rehabilitation, Department of Family Services, Nevada Child Support Services; the Nevada System of Higher Education; the local Housing Authorities; other non-profit organizations, local legal entities, faith-based organizations, etc. to reach out to dislocated workers in our community.

Easter Seals will continue developing partnerships with companies that manufacture “green” products and allow workers to be trained in skills that will be valuable in emerging markets. In our training center, workers can receive training in the skills necessary to become valuable assets to emerging markets and growth industries. We will continue to partner with Workforce Connection’s SESP initiative to help adult and dislocated workers move into green jobs and enhance the growth of small businesses in the sector.

Through case management, occupational training, and supportive services, we will help workers earn new credentials or certificates and provide the support necessary for them to be successful. As a result of this project we will have an impact on 1) developing program participants into competitive job seekers and 2) providing an educated workforce to enhance the growth of the green energy sector.

### **III. FISCAL PLAN AND BUDGET**

**1) Briefly describe the elements of the organization’s internal fiscal system and fiscal controls that demonstrate the ability to manage Federal funds.**

Easter Seals Nevada currently manages a \$6.4M budget, including foundation, County, State and Federal grants to the highest satisfaction of all funding sources. Our many programs are supported by a complex variety of funders and we carefully segregate these funding streams so that we as well as they can easily verify the appropriate expenditure of their monies.

Easter Seals Nevada has the appropriate number of accounting staff to ensure that the organization has the capacity to handle a large number of daily transactions and to maintain a system of internal controls that allows for proper segregation of duties. As part of the internal controls, the organization implemented an approval process to create a system of checks and balances to quickly identify if there are any unauthorized uses of assets. Easter Seals Nevada has undergone many external audits, which include reviews of the organization's internal controls, with no findings over the past three years. Annual audited financials are, of course, available for review.

**2) Describe the experience of the fiscal staff employed by the organization have in administering Federal funds.**

Chief Financial Officer, Teresa Boyd, has an extensive background in accounting. She has managed large accounting departments with multiple entities for both for-profits and non-profit organizations. Ms. Boyd has been responsible for all accounting, financial, payroll, human resources, and risk management functions of Easter Seals Nevada, with a budget of \$6.4M, for the past five years. As such, she has experience managing a variety of grants emanating from both private and public sources.

**3) Describe the organization's process for self-monitoring of financial and budgetary performance and compliance ensuring effective fiscal quality control.**

Our financial infrastructure is sound and well-equipped to manage this grant. ESN's review of financial statements procedures include review of all documents by the Chief Executive Officer, Chief Financial Officer, Senior Vice President of Programs and Board



Treasurer, for purposes of compliance. Financial statements for the previous month are due by the 20<sup>th</sup> of the next month for review.



**Jeannie Kuennen**

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**From:** Helicia Thomas <hthomas@gnjinc.org>  
**Sent:** Wednesday, March 06, 2013 3:44 PM  
**To:** Ardell Galbreth  
**Cc:** Jeannie Kuennen; Heather DeSart; MaryAnn Avendano  
**Subject:** Request for WIA Adult & Dislocated Worker Training Funds

Dear Ardell Galbreth,

GNJ Family Life Center is requesting additional WIA Adult and Dislocated Worker funding in the amount of \$224,602.00 to provide 50 to 70 participants (primarily dislocated workers) with occupational training, supportive services and/or on-the-job training assistance that will lead to entered employment.

In addition, GNJ's Finance Manager has completed a new budget modification for the requested funding.

The budget modification was faxed to Jeannie Kuennen prior to this email.

Thank you for your consideration.

Sincerely,

*Helicia Thomas*

Chief Operations Officer  
2535 W. Cheyenne Ave., Ste. 107  
North Las Vegas, NV 89032  
702.648.1407 Office  
702.648.3517 Fax  
702.506.3481 Cell  
[www.gnjinc.org](http://www.gnjinc.org)



**Family Life Center**  
"Empowering Individuals for Life"

**"We Serve Happiness"**

workforceCONNECTIONS Budget Template

workforceCONNECTIONS Budget Modification Form

Agency Name:GNJ Family Life Center

Contract Name/Funding Type: Cont#: 11-ADW-GRN-GNJ-00

Budget Period (Dates): 07/01/11 - 06/30/13

Budget Amendment #: 2

| Budget Summary                    | Total NEW Contract Cost | Total Prior Budget  | Total Change Requested |                        |
|-----------------------------------|-------------------------|---------------------|------------------------|------------------------|
| A. Participant/Training           | \$ 936,000              | \$ 786,000          | \$ 150,000             | Direct Participant     |
| B. Supportive Services            | \$ 241,500              | \$ 187,000          | \$ 54,500              |                        |
| C. Direct Personnel               | \$ 414,442              | \$ 401,962          | \$ 12,480              | Direct Staff/Fringe    |
| D. Fringe Benefits                | \$ 63,376               | \$ 61,254           | \$ 2,122               |                        |
| E. Travel                         | \$ 6,100                | \$ 5,600            | \$ 500                 | Overhead               |
| F. Equipment                      | \$ 1,000                | \$ 1,000            | \$ -                   |                        |
| G. Consultants/Contracts          | \$ -                    | \$ -                | \$ -                   |                        |
| H. Other Direct                   | \$ 126,989              | \$ 126,989          | \$ -                   |                        |
| <b>Total Direct Costs</b>         | <b>\$ 1,789,407</b>     | <b>\$ 1,569,805</b> | <b>\$ 219,602</b>      |                        |
| I. Allocated Indirect Personnel   | \$ 184,304              | \$ 184,304          | \$ -                   |                        |
| J. Other Allocated Indirect Costs | \$ 50,891               | \$ 45,891           | \$ 5,000               |                        |
| <b>Total Indirect Costs</b>       | <b>\$ 235,195</b>       | <b>\$ 230,195</b>   | <b>\$ 5,000</b>        |                        |
| <b>Total Request</b>              | <b>\$ 2,024,602</b>     | <b>\$ 1,800,000</b> | <b>\$ 224,602</b>      | Budget Not in Balance! |

|                                 |              |            |            |                        |
|---------------------------------|--------------|------------|------------|------------------------|
| Direct Participant Pages (A, B) | \$ 1,177,500 | \$ 973,000 | \$ 204,500 | OK                     |
| Direct Staff/Fringe (C, D)      | \$ 477,818   | \$ 463,216 | \$ 14,602  |                        |
| Overhead Pages (E - J)          | \$ 369,284   | \$ 363,784 | \$ 5,500   | Must Reduce!           |
|                                 |              |            | \$ 224,602 | Budget Not in Balance! |

Prepared By (Provider):

DAVID WANDER (Signature) 3/6/13 (Date)

Approved By (Provider):

HELICIA THOMAS (Signature) 3/6/13 (Date)

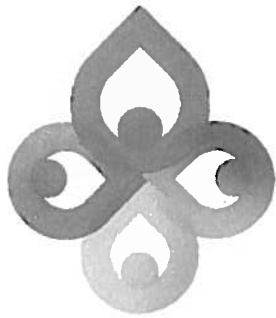
Approved By (WC Program):

Print Name Sign Name Date

Approved By (WC Fiscal):

Print Name Sign Name Date

revised 6.12



NEVADA PARTNERS

March 7, 2012

Debra Collins  
Program Manager - ADW  
7251 W Lake Mead Boulevard, Suite 200  
Las Vegas, NV 89128

RE: Resource Request

Dear Ms. Collins:

Nevada Partners respectfully requests consideration be given to increasing our grant award to continue providing Workforce Investment Act services to adult and dislocated workers through the end of the program year. We have met and exceeded our contractual enrollment commitment; however there is a continuing need for services in the local area.

**BOARD OF DIRECTORS**

ROSE MCKINNEY-JAMES, Chair  
President, Energy Works Consulting

TONY F. SANCHEZ, Treasurer  
Corporate Senior Vice President  
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Chief Operating Officer  
University of Nevada  
Health Sciences System

**EXECUTIVE STAFF**

MONICA FORD  
President/Executive Director

TIFFANY TYLER  
Chief Operating Officer

Sincerely,

  
Dr. Tiffany G. Tyler

702-924-2100  
[www.NevadaPartners.org](http://www.NevadaPartners.org)  
710 West Lake Mead Blvd.  
North Las Vegas, NV 89030

**workforceCONNECTIONS Budget Template**

**workforceCONNECTIONS Budget Modification Form**

Agency Name: Nevada Partners, Inc.

Contract Name/Funding Type: Health

Budget Period (Dates): 7/1/11 - 6/30/13

Budget Amendment #: H-6

| Budget Summary                    | Total NEW Contract Cost | Total Prior Budget  | Total Change Requested |                               |
|-----------------------------------|-------------------------|---------------------|------------------------|-------------------------------|
| A. Participant/Training           | \$ 506,092              | \$ 383,592          | \$ 122,500             |                               |
| B. Supportive Services            | \$ 354,205              | \$ 337,705          | \$ 16,500              |                               |
| C. Personnel                      | \$ 536,288              | \$ 536,288          | \$ -                   |                               |
| D. Fringe Benefits                | \$ 174,614              | \$ 174,614          | \$ -                   |                               |
| E. Travel                         | \$ 8,247                | \$ 8,247            | \$ -                   |                               |
| F. Equipment                      | \$ -                    | \$ -                | \$ -                   |                               |
| G. Consultants/Contracts          | \$ 110                  | \$ 110              | \$ 0                   |                               |
| H. Other Direct                   | \$ 30,954               | \$ 30,954           | \$ -                   |                               |
| <b>Total Direct Costs</b>         | <b>\$ 1,610,510</b>     | <b>\$ 1,471,510</b> | <b>\$ 139,000</b>      |                               |
| I. Allocated Indirect Personnel   | \$ 169,892              | \$ 169,892          | \$ -                   |                               |
| J. Other Allocated Indirect Costs | \$ 158,599              | \$ 158,599          | \$ -                   |                               |
| <b>Total Indirect Costs</b>       | <b>\$ 328,491</b>       | <b>\$ 328,491</b>   | <b>\$ -</b>            |                               |
| <b>Total Request</b>              | <b>\$ 1,939,000</b>     | <b>\$ 1,800,000</b> | <b>\$ 139,000</b>      | <b>Budget Not in Balance!</b> |

|                                   |            |            |            |                        |
|-----------------------------------|------------|------------|------------|------------------------|
| Direct Participant Pages (A, B)   | \$ 860,297 | \$ 721,297 | \$ 139,000 | OK                     |
| Direct Staff/Fringe (C, D)        | \$ 710,902 | \$ 710,902 | \$ -       |                        |
| Overhead Pages (E, F, G, H, I, J) | \$ 367,802 | \$ 367,802 | \$ 0       | Must Reduce!           |
|                                   |            |            | \$ 139,000 | Budget Not in Balance! |

Prepared By (Provider):

Jaime Morandes 3/5/13  
 Print Name Sign Name Date

Approved By (Provider):

Tiffany Tyler 3/5/13  
 Print Name Sign Name Date

Approved By (WC):

\_\_\_\_\_  
 Print Name Sign Name Date

revised 10.11

**workforce CONNECTIONS**  
**Awards and Expenditures**  
**Program Year 2011/2012 Adult/Dislocated Worker Programs**  
**February 26, 2012**

Accounts for Providers reflect invoiced allowable expenditures through January 2013. Starred lines only reflect expenditures through December 2012.  
 All Contracts have an ending date of June 30, 2013 unless noted.  
**WIA PY11-PY12 Adult and Dislocated Worker Green Sector**

| Provider                                    | Contract Award      | Adult Expenditures  | DW Expenditures     | Total Invoiced      | % Spent       | Remaining Balance   | SESP Expenses     |
|---|---------------------|---------------------|---------------------|---------------------|---------------|---------------------|-------------------|
| Bridge Counseling Associates                | \$ 500,000          | \$ 250,000          | \$ 250,000          | \$ 500,000          | 100.00%       | \$ -                | \$ 76,600         |
| Bridge Counseling Associates-PY12 extension | \$ 700,000          | \$ 176,823          | \$ 76,875           | \$ 253,698          | 36.24%        | \$ 446,302          | See above line    |
| GNU Family Life Center                      | \$ 600,000          | \$ 300,000          | \$ 300,000          | \$ 600,000          | 100.00%       | \$ -                | \$ 36,500         |
| GNU Family Life Center-PY12 extension       | \$ 1,200,000        | \$ 374,911          | \$ 309,624          | \$ 684,535          | 57.04%        | \$ 515,465          | See above line    |
| Goodwill of Southern Nevada                 | \$ 600,000          | \$ 445,000          | \$ 155,000          | \$ 600,000          | 100.00%       | \$ -                | \$ 57,771         |
| Goodwill of Southern Nevada-PY12 extension  | \$ 1,200,000        | \$ 490,806          | \$ 127,770          | \$ 618,576          | 51.55%        | \$ 581,424          | See above line    |
| Latin Chamber Foundation                    | \$ 600,000          | \$ 352,032          | \$ 223,058          | \$ 575,090          | 95.85%        | \$ 24,910           | \$ 94,438         |
| Nevada Partners, Inc                        | \$ 600,000          | \$ 300,000          | \$ 300,000          | \$ 600,000          | 100.00%       | \$ -                | \$ 55,662         |
| So. NV Regional Housing Authority           | \$ 175,000          | \$ 96,298           | \$ 67,426           | \$ 163,724          | 93.56%        | \$ 11,276           | \$ 8,848          |
| <b>Total</b>                                | <b>\$ 6,175,000</b> | <b>\$ 2,785,871</b> | <b>\$ 1,809,752</b> | <b>\$ 4,595,623</b> | <b>74.42%</b> | <b>\$ 1,579,377</b> | <b>\$ 329,818</b> |
|   |                     |                     |                     |                     | <b>61%</b>    |                     |                   |

| Provider  | Contract Award      | Adult Expenditures  | DW Expenditures     | Total Invoiced      | % Spent       | Remaining Balance   | SESP Expenses   |
|---|---------------------|---------------------|---------------------|---------------------|---------------|---------------------|-----------------|
| CCSD - Desert Rose (contract ends 12/31/2012)         | \$ 500,000          | \$ 259,837          | \$ 142,305          | \$ 402,142          | 80.43%        | \$ 97,858           | \$ -            |
| Foundation for an Independent Tomorrow                | \$ 600,000          | \$ 335,000          | \$ 265,000          | \$ 600,000          | 100.00%       | \$ -                | \$ 1,000        |
| Foundation for an Independent Tomorrow-PY12 extension | \$ 1,200,000        | \$ 318,972          | \$ 271,616          | \$ 590,588          | 49.22%        | \$ 609,412          | See above line  |
| Latin Chamber Foundation                              | \$ 600,000          | \$ 380,000          | \$ 220,000          | \$ 600,000          | 100.00%       | \$ -                | See Green Above |
| Latin Chamber Foundation-PY12 extension               | \$ 1,200,000        | \$ 198,351          | \$ 127,766          | \$ 326,117          | 27.18%        | \$ 873,883          | See Green Above |
| Nevada Hospital Association                           | \$ 600,000          | \$ 570,000          | \$ 30,000           | \$ 600,000          | 100.00%       | \$ -                | \$ -            |
| Nevada Hospital Association-PY12 extension            | \$ 900,000          | \$ 384,534          | \$ 3,493            | \$ 388,026          | 43.11%        | \$ 511,974          | See above line  |
| Nevada Partners, Inc                                  | \$ 600,000          | \$ 360,000          | \$ 240,000          | \$ 600,000          | 100.00%       | \$ -                | See Green Above |
| Nevada Partners, Inc-PY12 extension                   | \$ 1,200,000        | \$ 414,470          | \$ 182,630          | \$ 597,100          | 49.76%        | \$ 602,900          | See Green Above |
| So. NV Regional Housing Authority                     | \$ 175,000          | \$ 87,500           | \$ 87,500           | \$ 175,000          | 100.00%       | \$ -                | See Green Above |
| So. NV Regional Housing Authority-PY12 extension      | \$ 500,000          | \$ 137,791          | \$ 57,675           | \$ 195,465          | 39.09%        | \$ 304,535          | See Green Above |
| <b>Total</b>  | <b>\$ 8,075,000</b> | <b>\$ 3,446,455</b> | <b>\$ 1,627,984</b> | <b>\$ 5,074,439</b> | <b>62.84%</b> | <b>\$ 3,000,561</b> | <b>\$ 1,000</b> |
|   |                     |                     |                     |                     | <b>68%</b>    |                     |                 |

| Provider                                 | Contract Award      | Adult Expenditures | DW Expenditures   | Total Invoiced    | % Spent       | Remaining Balance | SESP Expenses    |
|--|---------------------|--------------------|-------------------|-------------------|---------------|-------------------|------------------|
| Lincoln County School District           | \$ 100,000          | \$ 13,290          | \$ 8,695          | \$ 21,985         | 21.98%        | \$ 78,015         | \$ -             |
| Nye Communities Coalition                | \$ 750,000          | \$ 375,000         | \$ 375,000        | \$ 750,000        | 100.00%       | \$ -              | \$ 14,306        |
| Nye Communities Coalition-PY12 extension | \$ 950,000          | \$ 136,858         | \$ 56,763         | \$ 193,621        | 20.38%        | \$ 756,379        | See above line   |
| <b>Total</b>                             | <b>\$ 1,800,000</b> | <b>\$ 525,148</b>  | <b>\$ 440,458</b> | <b>\$ 965,606</b> | <b>53.64%</b> | <b>\$ 834,394</b> | <b>\$ 14,306</b> |
|  |                     |                    |                   |                   | <b>54%</b>    |                   |                  |

| Provider                               | Contract Award    | Adult Expenditures | DW Expenditures | Total Invoiced    | % Spent       | Remaining Balance | SESP Expenses |
|--|-------------------|--------------------|-----------------|-------------------|---------------|-------------------|---------------|
| Foundation for an Independent Tomorrow | \$ 700,000        | \$ 258,887         | \$ -            | \$ 258,887        | 36.98%        | \$ 441,113        | \$ -          |
| <b>Total</b>                           | <b>\$ 700,000</b> | <b>\$ 258,887</b>  | <b>\$ -</b>     | <b>\$ 258,887</b> | <b>36.98%</b> | <b>\$ 441,113</b> | <b>\$ -</b>   |
|  |                   |                    |                 |                   | <b>100%</b>   |                   |               |

| Provider                        | Contract Award       | Adult Expenditures  | DW Expenditures     | Total Invoiced       | % Spent       | Remaining Balance   | SESP Expenses |
|---------------------------------|----------------------|---------------------|---------------------|----------------------|---------------|---------------------|---------------|
| <b>Total PY11-PY12 Adult/DW</b> | <b>\$ 16,750,000</b> | <b>\$ 7,016,360</b> | <b>\$ 3,878,195</b> | <b>\$ 10,894,555</b> | <b>65.04%</b> | <b>\$ 5,855,445</b> | <b>\$ -</b>   |
|                                 |                      |                     |                     |                      | <b>64%</b>    |                     |               |